



中國生物製藥有限公司

SINO BIOPHARMACEUTICAL LIMITED (1177 HK)

2024 J.P. Morgan Healthcare Conference

Innovation-driven Leading Pharma Co. in China

Jan 2024

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About Sino Biopharm

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Innovation - 4 key TAs

3

BD & Globalization - invoX

4

Why us

Sino Biopharm: largest Rx pharma company in China by revenue



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中国生物制药有限公司
SINO BIOPHARMACEUTICAL LIMITED

largest Rx Pharma in China

RMB

29bn

2022
Revenue

RMB

5bn

2022
Total Profit



Employee

26,000+



R&D personnel

4,300+



Sales
personnel

14,000+



Production
personnel

5,400+



Products

200+



Innovative
pipeline

60+

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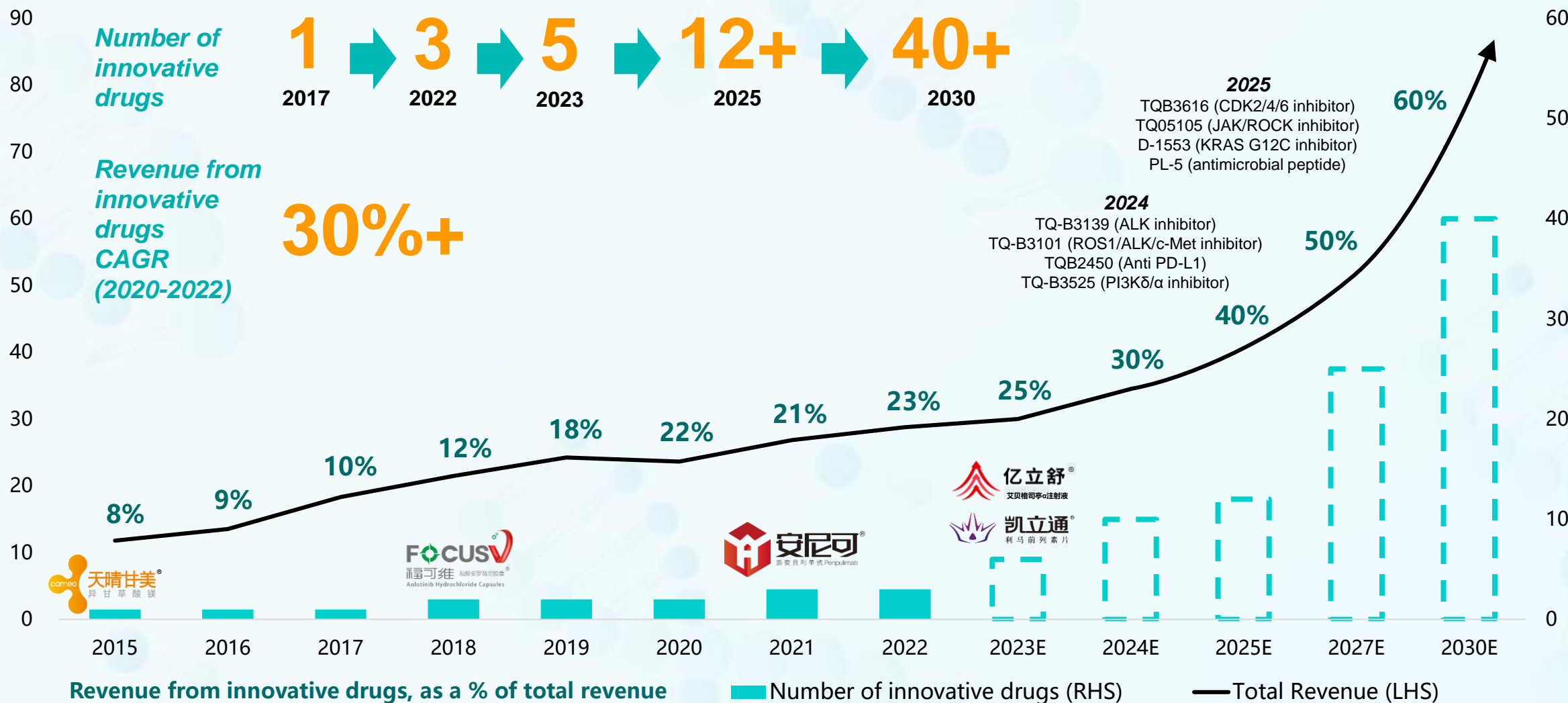
Why us

Innovation: driving revenue growth with newly launched drugs



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(RMB bn)



Innovation: focus on 4 TAs to strengthen market leadership in China



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Science for a healthier world

Oncology Top 5

4mn new cases per year

Liver diseases Top 1

100mn HBV and NASH patients

Surgery/analgesic Top 3

100mn surgical patients

Respiratory Top 2

200mn patients with interstitial, obstructive and infectious lung diseases

Cumulative number of patients treated



0.7mn

Anlotinib
Hydrochloride
Capsules



0.1mn

Abiraterone
Acetate Tablets



30mn

Magnesium
Isoglycyrrhizinate
Injection



3.5mn

Entecavir
Dispersible Tablets



75mn

Flurbiprofen
Cataplasms



40mn

Calcitriol Soft
Capsules



8.9mn

Budesonide
Suspension
for Inhalation

Oncology:

Huge market potential, commercialization is key to win competition



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Large and fast growing market¹⁾

- China: **RMB278bn** by 2022, **RMB660bn** by 2030 (CAGR: **11.4%**)

Fierce competition, commercialization is the key²⁾

- 3,000+** sales personnel (oncology), covering **27,000+** hospitals

Internal R&D + External BDs

- Acquired F-star (**next generation bispecific immunotherapies**) in 2023

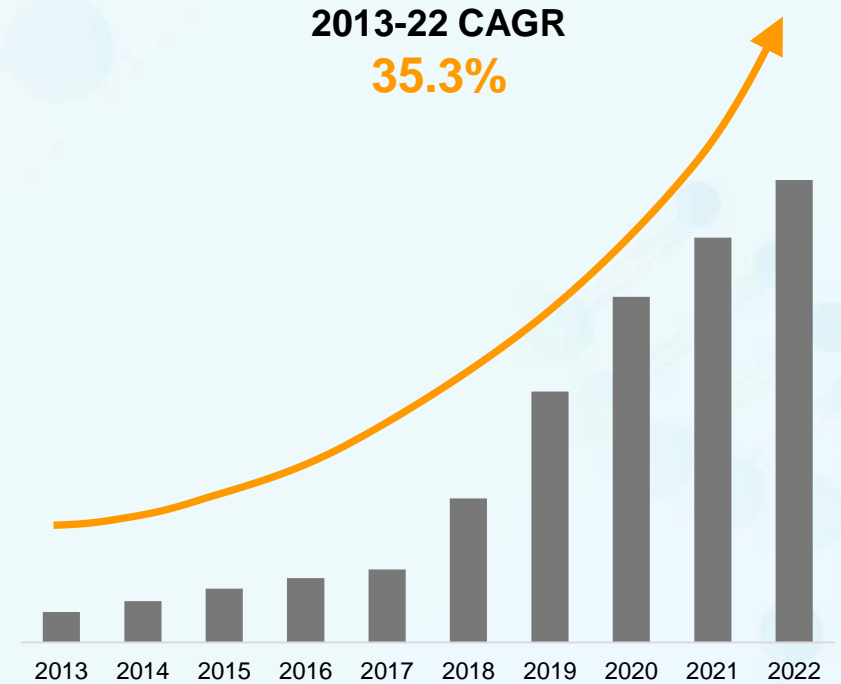
Next Focus

Expand existing drugs' indications and enrich drug combination therapies

Globalization through in-license & out-license

More BDs with focus on bispecific antibodies and cutting-edge technologies

TOP 5 in China Fast-growing market share



2013-2022 Revenue of the Oncology TA

Note: 1) Source: Frost & Sullivan, HKEX; 2) As of Aug 2022, there are more than 600 PD-1/PD-L1 clinical trials in China

Oncology:

Competitive portfolio with RMB10bn+ peak sales, blockbuster Anlotinib as the core



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Approved

Phase III/NDA

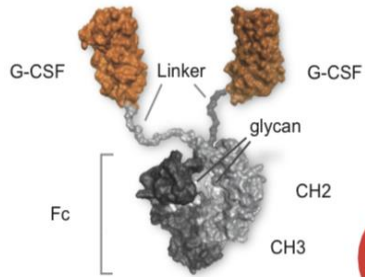


Indications	Anlotinib +	Expected NDA Approval
SCLC (1st-line)	PD-L1 chemo	2024 H1
HCC (1st-line)	PD-1	2025 H1
Endometrial cancer (2nd/3rd-line)	PD-L1	2025 H1
Stage III NSCLC (adjuvant therapy after chemoradiation)	PD-L1	2025 H2
RCC (1st-line)	PD-L1	2025 H2
NSCLC (1st-line) STS (1st-line) CRC (1st-line) glioma (1st-line) HCC (adjuvant) platinum-resistant ovarian cancer ...	PD-1 PD-L1 Chemo ...	2025 H2 ...

Oncology: Yilishu[®], FIC 3rd-gen G-CSF, provides better safety and efficacy



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3rd-Generation

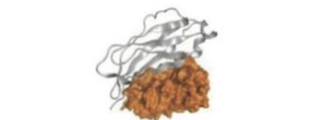
rhG-CSF-Fc fusion protein
(novel long-acting G-CSF)



- Fc-fusions
- Dimeric
- CHO cell - expressed



- PEGylation
- Monomeric
- E.coli- expressed



2nd-Generation

PEG-rhG-CSF
(traditional long-acting G-CSF)

First 3rd-gen: Yilishu[®]

- ✓ FDA approval
- ✓ NCCN recommendation

Novel Structure

The world's **first dimeric G-CSF Fc fusion protein**.
The only innovative G-CSF product with generic name different from Filgrastim.

Unique product features

The unique MOA brings clinical benefits in many aspects: **continuous protection** & **less allergic reactions** & **earlier administration**.

Comprehensive Clinical Evidence

The only G-CSF product that has undergone head-to-head clinical trials with both **short-acting** and **long-acting** competitive products.

Professional marketing team

2,000+ sales personnel in oncology area, Yilishu[®] could be **jointly promoted with anlotinib and penpulimab** to create synergies.



Continuous Protection

- Grade 4 neutropenia significantly less frequent in cycles **3-4** than other long-acting G-CSF
- Superior performance in terms of ANC nadir level and recovery time



Less Allergic Reactions

- 3** Characteristics
 - No PEG-induced allergic reactions
 - No Tween 80 added to formula
 - More natural, and lower incidence of AEs



Earlier Administration

- 24h** after Chemo
 - Clinical trial results show that Yilishu[®] can be administered 24 hours after chemotherapy completion

Background: Aug 2023, CTTQ was granted an **exclusive license** by **Inventisbio** to **develop, register, manufacture** and **commercialize** D-1553 in **Mainland China**. In addition, based on potential future cooperation in data sharing, CTTQ will be granted a certain percentage of rights outside Mainland China in due course.

D-1553 (KRAS G12C inhibitor)

Features:

- The **first** KRAS G12C inhibitor that is independently developed and has entered the clinical trial stage in Mainland China, and has been granted a **Breakthrough Therapy Designation** by CDE.
- Synergize with SHP2 inhibitor, MEK inhibitor and other inhibitors

Development Stage:

China: **KRAS G12C+ NSCLC**

- 2021.01: Phase I/II clinical trial
- 2022.05: Pivotal phase II clinical trial (KRAS G12C-mutated NSCLC)
- **2023.12: NDA** submission

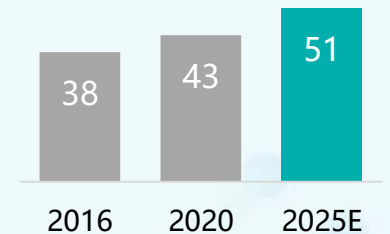
Global: **Solid Tumor**

- International multi-center clinical **Phase II** clinical trial ongoing
- monotherapy and combination therapy in the **1L treatment of NSCLC** as well as other solid tumors such as **colorectal cancer, pancreatic cancer**

Unmet Needs

- KRAS G12C mutation was more commonly found in lung, colorectal, pancreatic and biliary cancers.
- **No standard-of-care treatment options** for solid tumors with KRAS G12C mutations in China.
- **Chemotherapy** and **immunotherapy** have **limited efficacy**.

Incidence of major KRAS G12C-mutated cancers in China (ppl 000)



D-1553 Phase I

NSCLC – monotherapy (Journal of Thoracic Oncology):

- ORR-40.5%, DCR-91.9%, mPFS-8.2mo
- **Higher mPFS than other drugs (same target) approved by FDA previously**

≥ 2L advanced or metastatic CRC – monotherapy (2023 ASCO):

- ORR-20.8%, DCR-95.8%
- Compared with drugs (same target) approved globally, **efficacy and safety are among the best**



TQB3616

CDK2/4/6 inhibitor

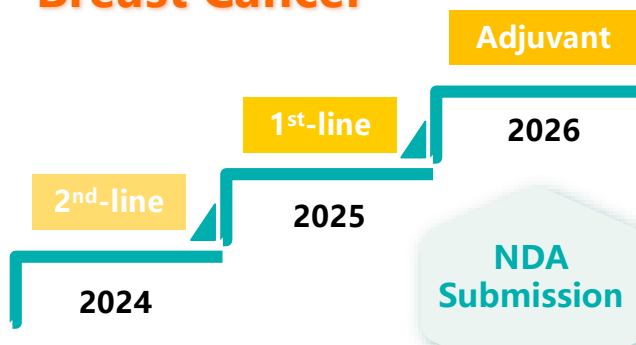
Feature:

Potential me-better CDK2/4/6 inhibitor

- Good safety profile
- Better efficacy profile
- May reverse early CDK4/6 resistance
- Currently in Phase III

Development plan:

HR+ HER- Breast Cancer



Inhibition of CDK2



- CDK2 activation drives CDK4/6 inhibitor resistance
- TQB3616 has better ability to inhibit CDK2 than Abemaciclib & Palbociclib, and **may reverse early CDK4/6 resistance**

Better Efficacy



- According to Ph2 clinical data, TQB3616 has **better ORR/CBR** than Abemaciclib, Dalpiciclib, Ribociclib, Palbociclib.

Sound Safety



- Wider therapeutic window than Abemaciclib & Palbociclib
- **Sound safety profile supports adjuvant therapy**

Superior efficacy of TQB3616 against other CDK4/6 inhibitors

Clinical Study	Treatment	Criteria	Enrollment	ORR (%)	DCR (%)	CBR (%)
TQB3616-II-01	F + TQB3616 (single arm)	1 st -, 2 nd -line BC (100% Chinese)	2 nd -line: 64	59.4%	89.1%	75.0%
			1 st -line: 47	70.2%	95.7%	91.5%
MONARCH plus	F + Abemaciclib vs F	2 nd -line BC (85% Chinese)	104	50.0%	92.3%	77.9%
DAWNA-1	F + Dalpiciclib vs F	2 nd -line BC (100% Chinese)	241	27.0%	88.8%	61.0%
MONALEESA-3	F + Ribociclib vs F	1 st -, 2 nd -line BC	2nd-line: 345 1st-line: 367	41.0%	83.9%	70.2%
MONARCH 2	F + Abemaciclib vs F	2 nd -line BC	446	48.1%	82.4%	73.3%
PALOMA-3	F + Palbociclib vs F	2 nd -line BC	347	24.6%	83.3%	67.0%

Liver Disease:

No.1 in China for years, continuous investment in the future



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Large market size¹⁾²⁾³⁾

- Global: **1,500mn** CLD cases
- China: **450mn** CLD cases, **largest hepatitis B** market

Market leader in China

- **25%** liver diseases market share (**No.1**)

Comprehensive product portfolio

- Hepatic steatosis, liver fibrosis, cirrhosis, liver cancer, etc.

Next Focus

Non-alcoholic
steatohepatitis
(NASH)
80mn patients

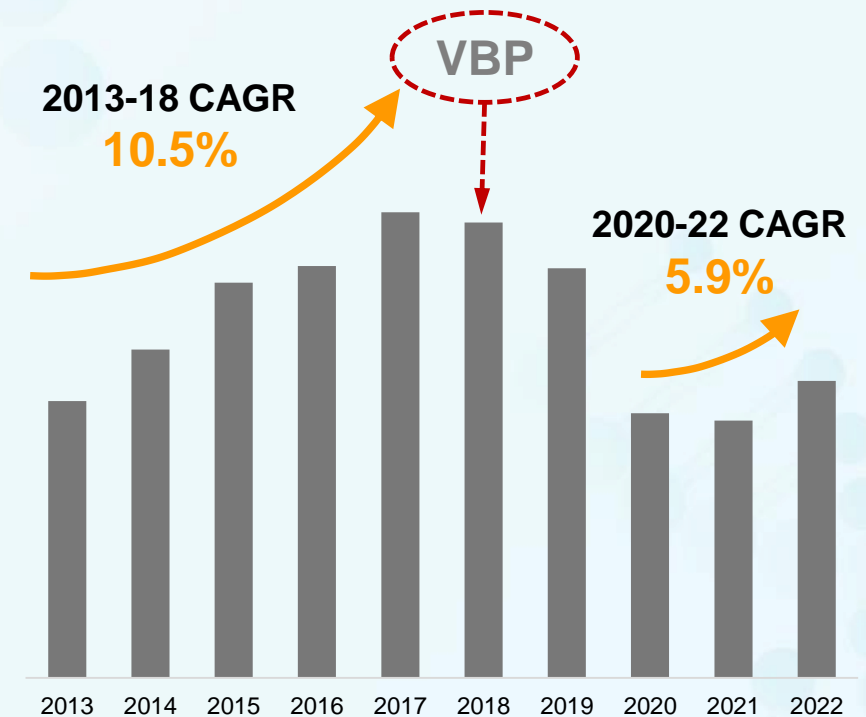
Cure treatment
for
Hepatitis B
30mn patients

Cirrhosis
**7mn
patients**

Acute
Hepatitis
**2mn cases
per year**

Market Size: **RMB100bn+**

TOP 1 in China 25% hepatitis market share



2013-2022 Revenue of the Liver Diseases TA

Liver Disease:

Lanifibranor (pan-PPAR agonist) first oral drug for NASH that has entered Ph3 in China



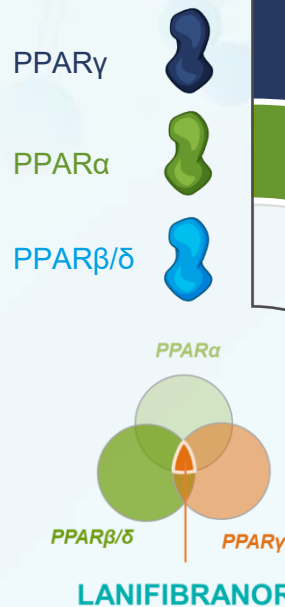
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Lanifibranor

Pan-PPAR agonist

Feature:

- Activation of the three PPAR isoforms addresses the key features of NASH
- Moderate and balanced pan-PPAR agonist activity
- **Improved safety and efficacy** in other single and dual PPAR agonists
- **Once-daily oral** administration



Key Feature of NASH

FIBROSIS

- ↓ Stellate cell proliferation and activation
- ↓ Collagen and fibronectin production

METABOLISM

- ↑ Insulin sensitivity
- ↓ Triglycerides
- ↑ HDL-C

INFLAMMATION & BALLOONING

- ↓ NF κ B-dependent gene activation
- ↓ Inflammasome
- ↓ Ballooning

VASCULAR

- ↓ Portal pressure
- ↓ Intrahepatic vascular resistance
- ↓ LSEC capillarization

STEATOSIS

- ↓ FA uptake
- ↓ Lipogenesis
- ↑ FA catabolism

2023

2023.07
BTD by NMPA

2023.08
Ph3 initiation

2024

2024H1
Ph3 enrollment completed

2025

2025H2
Data readout

2026

2026H1
NDA submission in China

China Ph3: 100+ patients, 60 centers, F2-F3 fibrosis stage

Liver Disease:

Lanifibranor (pan-PPAR agonist) potential BIC oral drug for NASH globally, China FIC

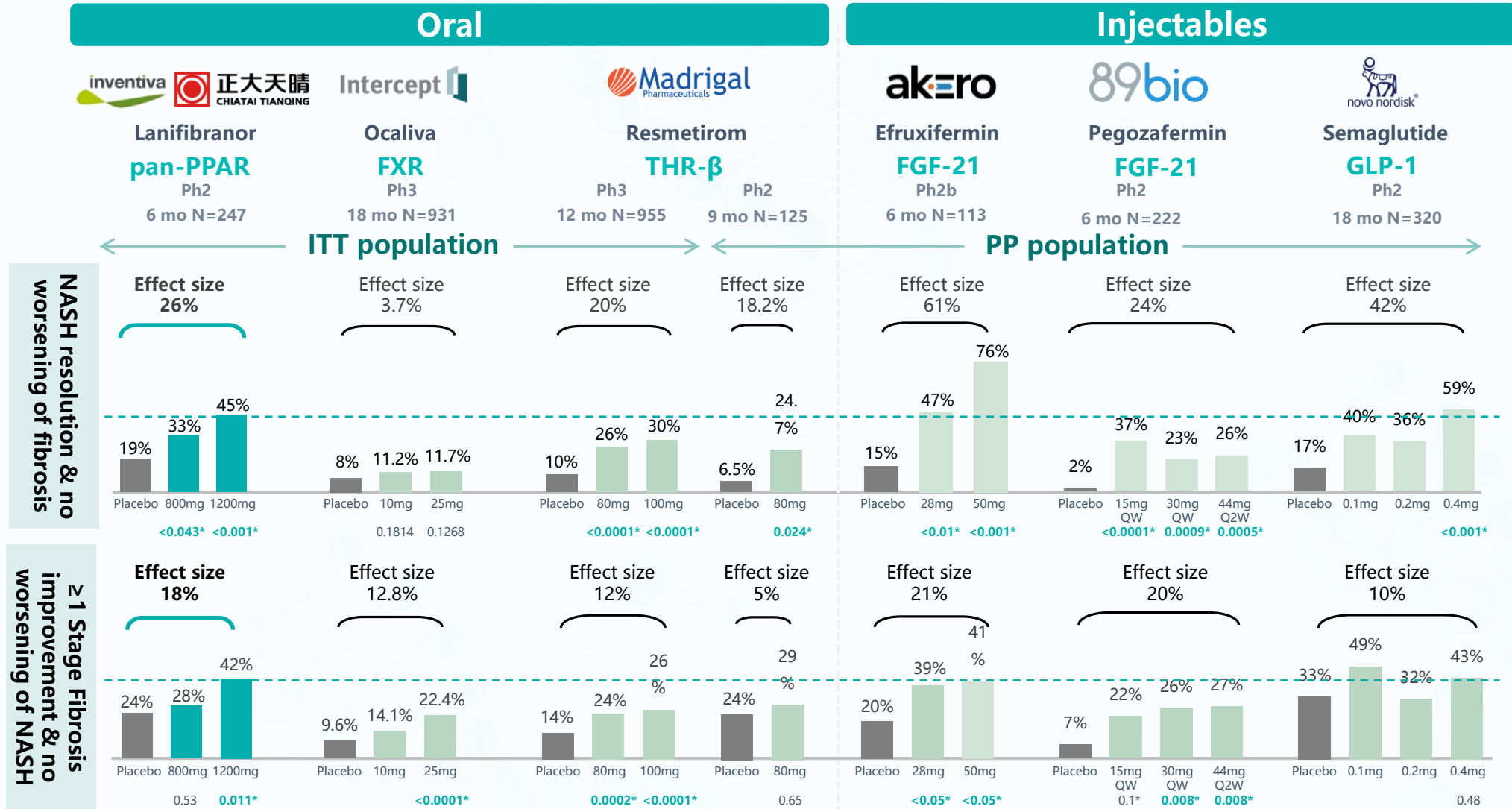


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- Ph3 clinical trials in US and China
- In Ph2 clinical trials, Lanifibranor demonstrated **statistical significance on all histological endpoints** in both ITT and PP populations

- **Superior to other oral drugs**, comparable to injections
- One of the drugs that **achieves statistically significant efficacy**

- **ITT population** – all subjects
- **PP population** – a subgroup of subjects who were compliant with the protocol strictly



NASH resolution & no worsening of fibrosis

≥1 Stage Fibrosis improvement & no worsening of NASH

Note: 1) Source: Inventiva; 2) No head-to-head clinical trials have been conducted; results obtained from different trials, with different designs, endpoints and patient populations. Results may not be comparable.

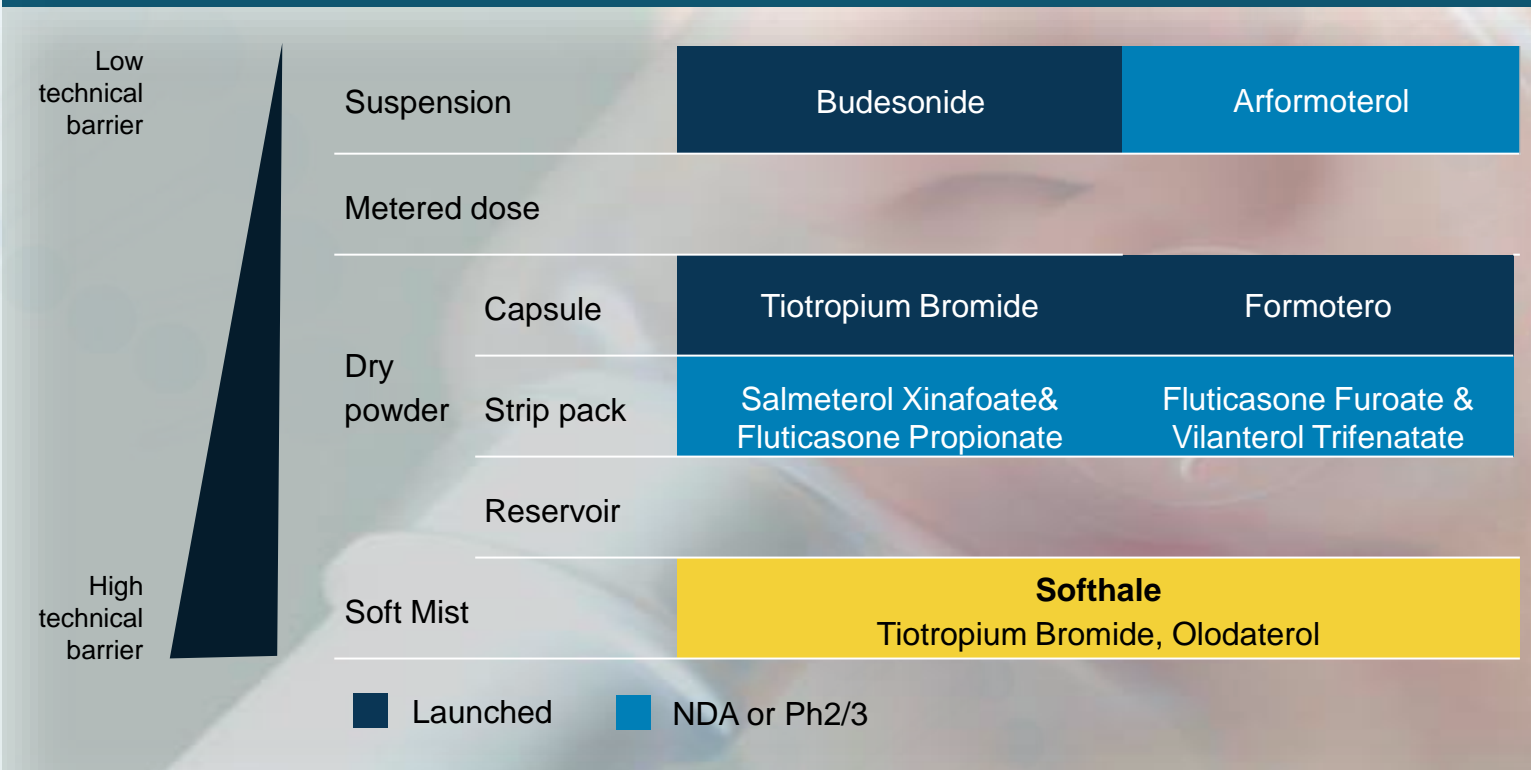
Respiratory:

Cover all delivery platforms and have a strong innovative pipeline



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Inhaler



Innovative Drug

FIC & BIC respiratory pipeline:

- P2X3
- TSLP
- ROCK2
- PDE3/4

Advanced tech involved:

- Small molecule
- Antibody

Vision: build the most competitive respiratory pipeline to address the unmet clinical needs globally in 5-10 years

TDI01

ROCK2 inhibitor (highly selective)

MOA:

- Exert **anti-fibrotic** and **anti-inflammatory** effects by inhibiting ROCK2

Indications:

- **IPF**: Ph2
- **GvHD**: Ph2
- **COVID-19**: Ph2
- **Pneumoconiosis**: Ph1

*Out-licensed development and commercialization rights in all territories excl. China to Graviton Biosciences, with consideration of up to **US\$0.52 bn**, and **additional royalties***

Ph2 study for IPF has initiated in China in April 2023

(led by **Wang Chen**, vice president of Chinese Academy of Engineering, president of Chinese Academy of Medical Sciences, headmaster of Peking Union Medical College and expert in Respiratory and Critical Care Medicine)

1

Unique MOA

- ROCK2-mediated signaling pathway plays an important role in regulating **inflammatory & fibrotic responses**
- Unlike JAK and BTK, inhibition of ROCK2 can achieve **immune homeostasis rebalance**

2

Strong Antifibrotic Effects

- Trials have demonstrated that TDI01 can reduce hydroxyproline and gene expression markers for fibrosis, collagen deposition (dose-dependent), pro-fibrotic inflammatory markers, and **repair fibrotic tissue** (dose-dependent)

3

COVID-19 Treatment

- Prevents SAR-CoV-2 cell entry and works for **all variants**
- **Reduces lung fibrosis**, an additional benefit for long COVID

4

Long Half-life

- Suspension ensures good absorption, long half-life supports **QD**, improving patient compliance

5

Good Safety

- Ph1 clinical results in healthy Chinese and American subjects showed that TDI01 is **safe and well tolerated**

6

Multi-indication Potential

- **Over 10** exploratory trials have been conducted, positive preliminary efficacy has been observed in CNS disease and pancreatic cancer

Respiratory:

TCR1672(P2X3 antagonist), potential China FIC and Global Top 3



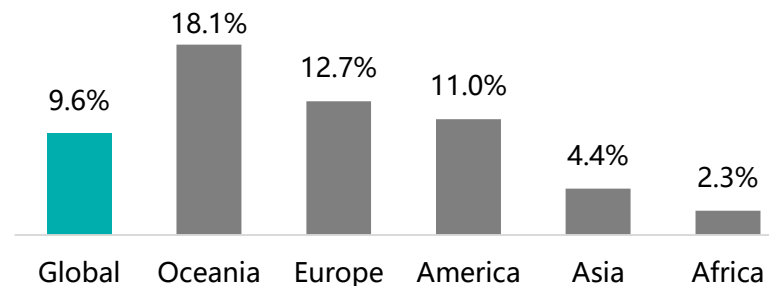
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TCR1672 (P2X3 antagonist)

MOA:

- Hyperactivation of P2X3 is associated with hypersensitivity of sensory neurons. Activation of P2X3 receptors increases the excitability of airway sensory nerve fibers, contributing to the excessive coughing.
- TCR1672, as a P2X3 antagonist, can normalize the overactive cough reflex and result in the **reduction of cough frequency**. It also has **analgesic effects** such as the treatment of visceral pain.

Prevalence of Chronic Cough



Company	Program	Stage	Indication	Note
Merck & Co	Gefapixant Citrate	Approved (Japan)	Chronic cough	<ul style="list-style-type: none"> Japan: NDA approved in January 2022 USA: NDA rejected by FDA, due to AEs China: Ph3 clinical trial completed in Sep 2022 Dysgeusia is the most common AEs in Ph3 clinical trial
Bellus Health (acquired by GSK with consideration of US\$2.0 bn)	BLU-5937	Ph2	Chronic cough	<ul style="list-style-type: none"> Ph2a did not meet the primary endpoint In Ph2b study, 0 mg and 200 mg BID met the primary endpoint with no significant taste interference, but there was no dose-dependency
Beijing Tide (Sino Biopharm)	TCR1672	Ph2 (Initiation expected in 2023Q3)	Chronic cough	<ul style="list-style-type: none"> Preclinical in vitro and in vivo potency 10-fold higher than Gefapixant TCR1672 has better selectivity for P2X3 and P2X2/3 and is expected to have less taste interference than Gefapixant

2021 Q4

IND approval from FDA and NMPA

2023 07

Ph1 clinical trial complement

2023 Q3

Ph2 clinical trial initiation

2025 Q2

Ph3 clinical trial initiation

2027 Q1

NDA submission

Respiratory: TQC2731 (TSLP mAb), ranks 2nd in China for Asthma



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TQC2731

TSLP mAb

MOA:

- TSLP drives the release of downstream T2 cytokines, including IL-4, IL-5, and IL-13, leading to inflammation and asthma symptoms
- TSLP can also activate many types of cells involved in non-T2 driven inflammation
- A potential target for treating **a broad population of asthma patients**

Indication:

- **Moderate-to-severe asthma:** Ph2
(enrollment completed, ranks 1st among domestic players in China as for R&D; surrogate endpoint has demonstrated significant efficacy)
- **Chronic sinusitis with nasal polyps:** Ph2

Broad Application

- Blocking TSLP can relieve both **type 2 inflammation** and **non-type 2 inflammation**, providing more safeguard for asthmatic patients with low T2 inflammatory phenotype
- **Broader application** than products targeting IL-4, IL-5 and IL-13

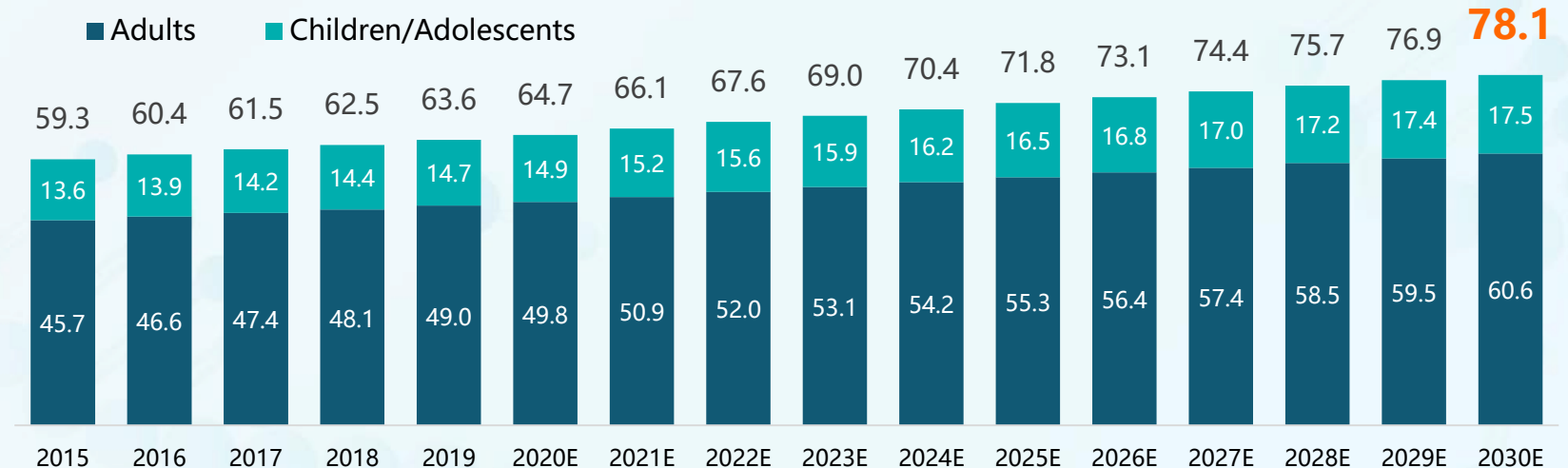
Strong Blockage

- Preclinical data shows that TQC2731 has **high blocking affinity**
- In a variety of animal models, disease-related parameters can be inhibited in a dose-dependent manner

High Stability

- IgG1 Fc, with more controllable quality
- Better molecular stability

Prevalence of Asthma in China (ppl mn)



Note: source: Frost & Sullivan.

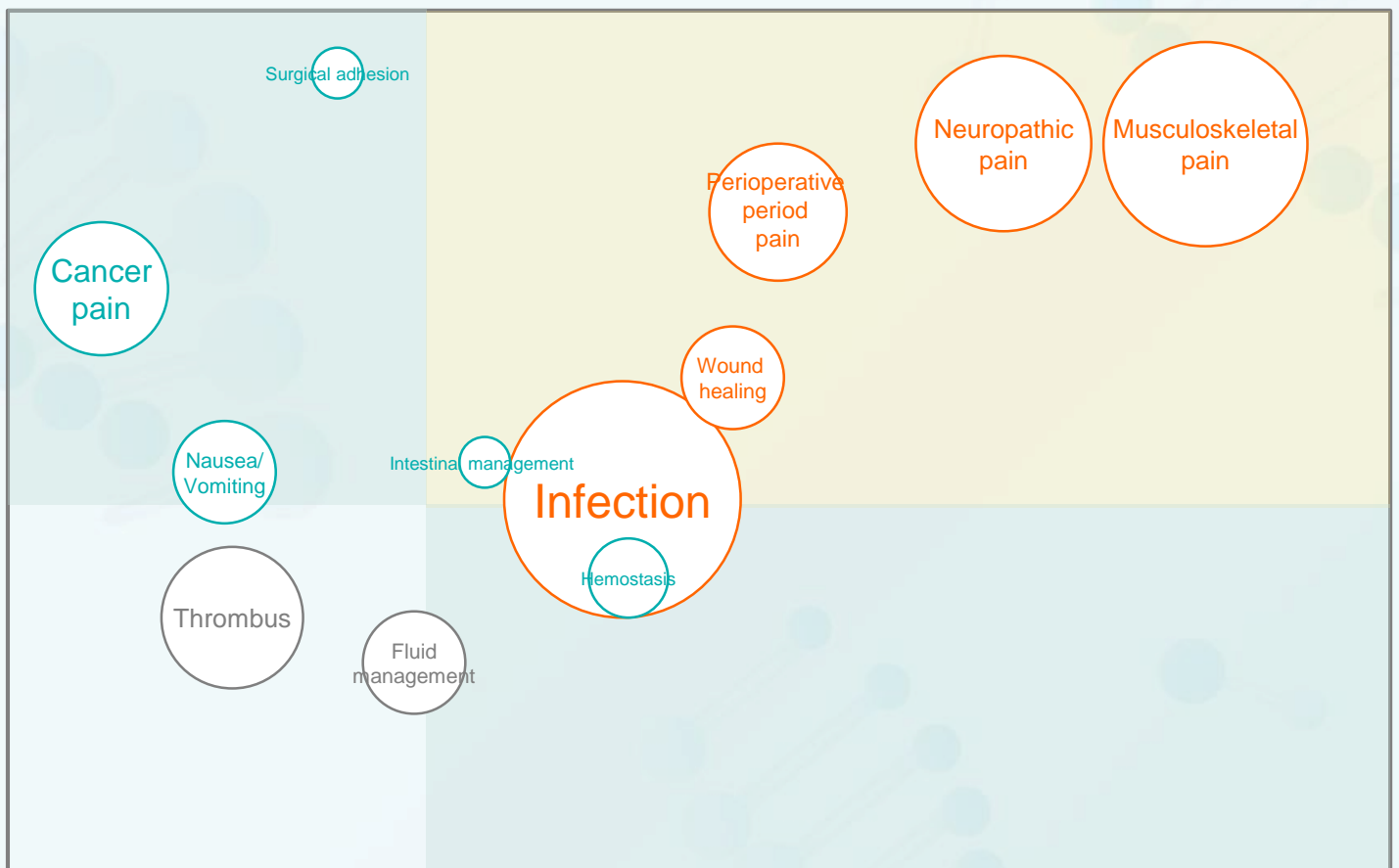
Surgery/analgesic:

On the way to strengthen the product layout in surgery/analgesic area



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Unmet needs



High priority

Middle priority

Low priority

Patients Size

Current layout

- ✓ **Musculoskeletal pain**
-> Patches
- ✓ **Infection**
-> PL-5

**A comprehensive pipeline built through
Internal R&D + External BD**

Next Focus → **High & Middle Priority Areas**

*the larger the circle, the more pipelines

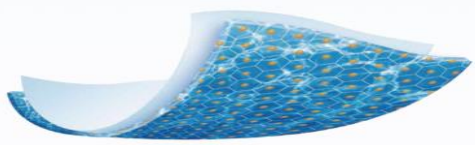
Surgery/analgesic - musculoskeletal pain

Patches: No.1 in China with leading technology platform and modified preparations



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Cataplasm



Technology:
The drug is mixed with a hydrophilic polymer gel matrix and coated on the backing material.

Advantage:

- Promote skin hydration, good breathability, less prone to allergies
- Not hair-sticky, no odor
- High elasticity, no sense of restraint

Hot-melt Pressure-sensitive Adhesive Plaster



Technology:
Oily drugs with low melting points are mixed with polymers under high temperature, coated on the backing, condensed and solidified into a patch.

Advantage:

- Thin, highly adhesive, not easily detached
- Good penetration, available for **systemic administration**

Solvent transdermal patch

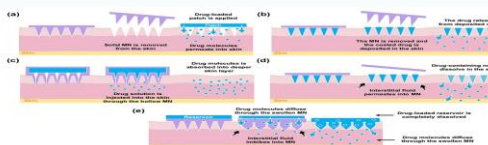


Technology:
The drug is dissolved in the polymer glue, coated on the backing, heated to remove the solvent to form a patch.

Advantage:

- Very thin, long duration
- Strong penetration, high release rate, **systemic effect achieved by local administrations**

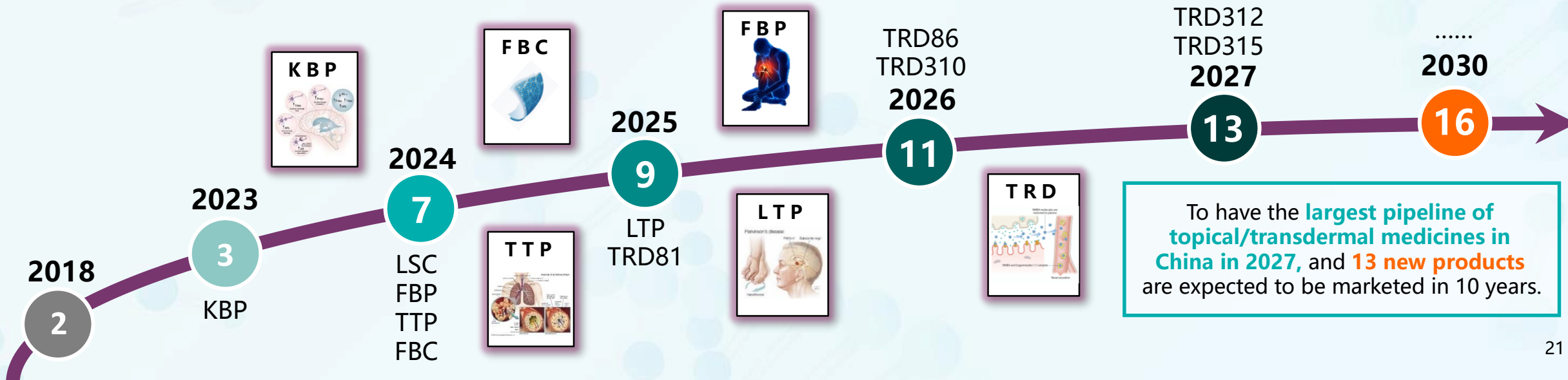
Microneedles



Technology:
Continuous drug delivery is achieved by applying the drug to the tip of the microneedle or loading it inside a hollow microneedle, which pierces the human stratum corneum.

Advantage:

- Active delivery systems to improve efficiency
- A wider selection of drugs, available for large molecule delivery



Surgery/analgesic - infection

PL-5 (antimicrobial peptide): address the unmet needs for "drug-resistant bacteria"



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Background: Jan 2023, CTTQ entered into an **exclusive commercial cooperation agreement** with **ProteLight** for PL-5 in **China**.

Completed **Phase III clinical study** for the treatment of secondary wound infections
Aim to submit **NDA in 2024**

Innovation

The **first antimicrobial peptide** in China
The **first non-antibiotic antimicrobial**

Broad-spectrum

G+, G- bacteria, and **drug-resistant bacteria**

Safety

Topical application, **no blood penetration**, better safety

Convenience

Spray is easy to use, and can evenly spray the wound surface

Key Features

Low drug resistance

Low risk of drug resistance and no cross-resistance

Good competitive environment

No competitors and no VBP risk in the short term
Topical medication, generics need to go through clinical trials

Large unmet market

~30mn patients with burn wound infection, diabetic foot wound infection, traumatic wound infection, etc.

Peak sales: RMB2bn+

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About Sino Biopharm

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Innovation - 4 key TAs

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BD & Globalization - invoX

4

Why us

BD: the best partner for domestic and global companies in China



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Excellent clinical R&D capabilities

R&D personnel **4,300+**

Technology platform **10+**

Patent **1,500+**

Significant clinical R&D efficiency and cost advantages

Large-scale & low-cost production capacity

Chemical drug capacity (m²) **1,000,000+**

Biological drug capacity (L) **42,000+**

Significant lower-than average cost for biologics

Comprehensive sales & marketing network

Largest sales team in China **14,000+**

Hospital coverage **90%+**

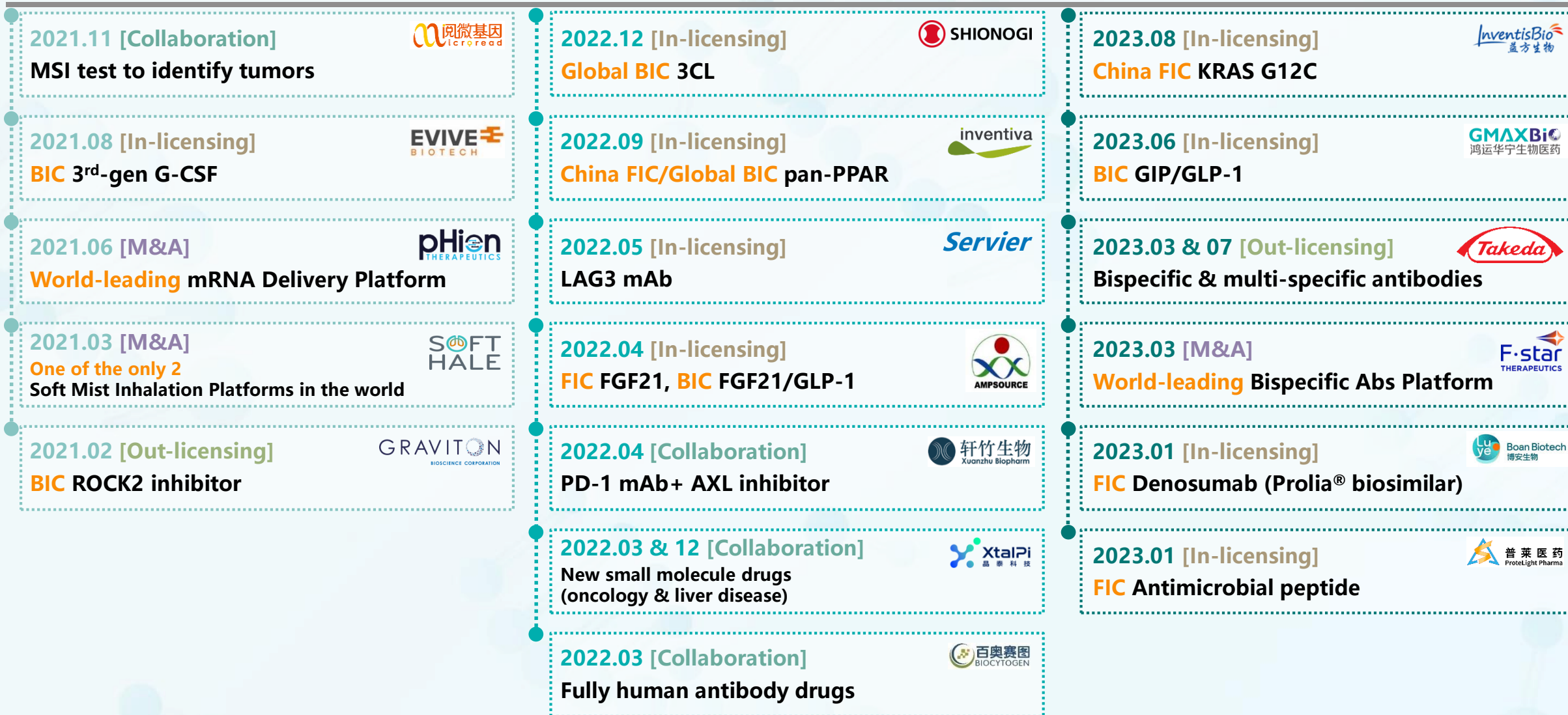
Largest commercialization team with best efficiency



BD: proven record of collaborations with domestic and global companies



中國生物製藥有限公司
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2021

2022

2023

Globalization: “in China for global” and “in global for global”



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Global for Global
 China for Global

US
Innovative Drugs

F·star
 THERAPEUTICS
 World-leading
 Bispecific Abs Platform
 UK

pHien
 THERAPEUTICS
 World-leading
 mRNA Delivery Platform
 UK

SOFT
HALE
 One of the only 2
 Soft Mist Inhalation Platforms
 in the world
 Belgium

invox
 Fully integrated
 biopharmaceutical company
 Europe

Middle East
 Innovative Drugs
 Biosimilars
 Strategic Collaboration

中国生物制药有限公司
 SINO BIOPHARMACEUTICAL LIMITED

China

Southeast Asia
 Biosimilars

Blockbusters

FOCUS
 福睿可维
 Anaprelis Hydrochloride Capsules

安尼可
 ANI

亿立舒
 艾奥格司亭注射液

天晴甘美
 甘美

Revenue
 ~RMB **30bn**

Countries Joining Belt and Road Initiatives

invoX at a Glance

Mission

We aspire to improve people's lives by creating access to innovative medicines

180+

Full-time employees

4

Clinical-stage assets

8

Global MNC partnerships

3

Core next-generation technology platforms

2

Therapeutic focus areas

Locations

- HQ in London, UK
- Regional office in Cambridge, UK
- Antibody research laboratory in Cambridge, UK
- Respiratory research laboratory near Brussels

Leadership Team

- Experienced leadership team, previously held senior positions at Novartis, Pfizer and AstraZeneca
- World-class scientists with expertise in drug discovery and development in oncology and respiratory
- Established global clinical and regulatory capabilities

Technology Platforms



Soft Mist Inhalation



Bispecific Antibodies

Therapeutic Focus Areas



Oncology



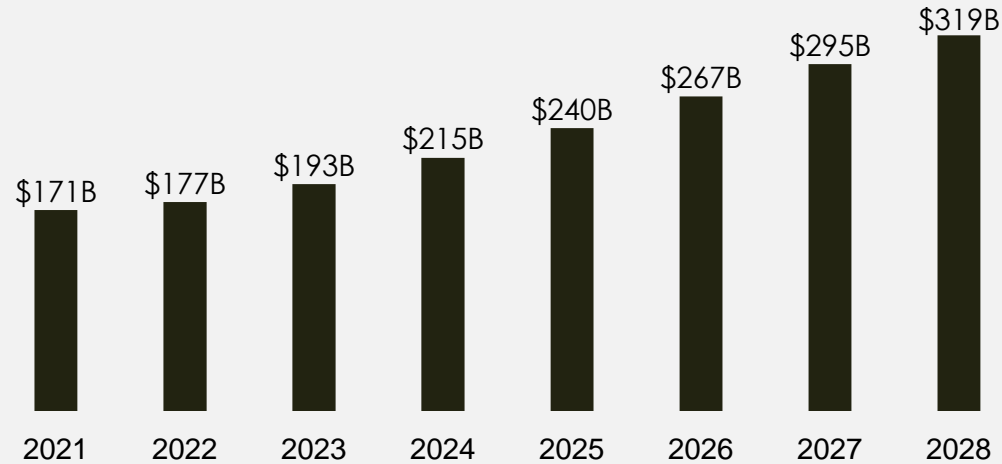
Respiratory

invoX's Key Areas of Focus: Oncology & Respiratory



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GLOBAL ONCOLOGY MARKET

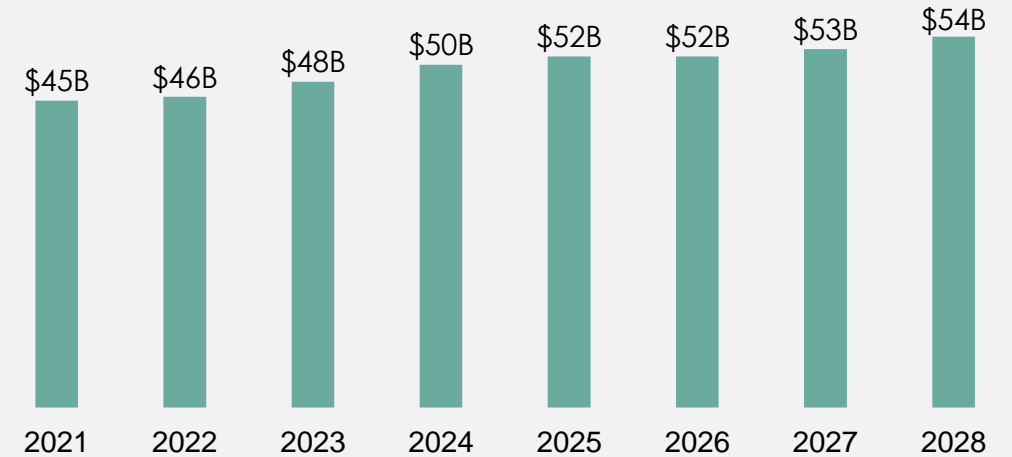


9%
CAGR*
over next 5 years
(2023-2028)

invoX's proprietary Technology Platforms in oncology are developing **therapies to address unmet needs**

Therapies are based on **novel approaches** to immuno-oncology that can be applied to a **wide range of cancers**

GLOBAL RESPIRATORY MARKET



3%
CAGR
over next 5 years
(2023-2028)

invoX's Respiratory R&D Platform has developed a highly effective **soft mist inhalation device**

Soft mist inhalation delivers medication to the lungs **more effectively than powder or spray inhalers**

Bispecific Antibodies: Next-Generation Oncology Platform

Potential market opportunity for bispecific antibodies

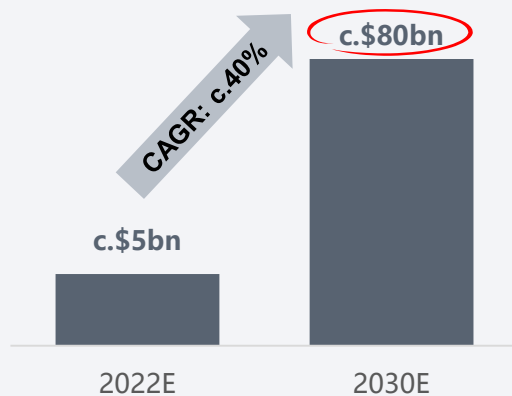
5

Marketed /
Approved BsAb¹⁾

>100

bsAb in
clinical stage

Global bsAb Market Size in all TAs:
(Frost & Sullivan)



Potential to transform the oncology market as the future backbone of I-O therapy

1 Immuno-oncology (I-O) has transformed the treatment of cancer

- ✓ High response rates and longer duration of response
 - **Monospecific mAb** targeting **single immune checkpoint**
 - Resistance to first-gen I-O therapies limits effectiveness

2 Multi-target approach has higher efficacy and treats r/r cancer

- ✓ Proven improvement in efficacy from **two different antibodies** targeting **different checkpoints** at once – e.g. PD1+CTLA4 or PD1+LAG3

3 Bispecific antibodies are the future backbone of I-O therapy

- ✓ **Single molecule** targeting **multiple complementary immune mechanisms** at once
 - Versatile with ability to turn the immune system against cancer cells, block key cancer signalling pathways, and deliver toxic drugs specifically to cancer cells
 - Investment from all major biopharma companies

Long-term opportunities in chronic diseases outside oncology

Neurology



Haematology



Immunology



Ophthalmology



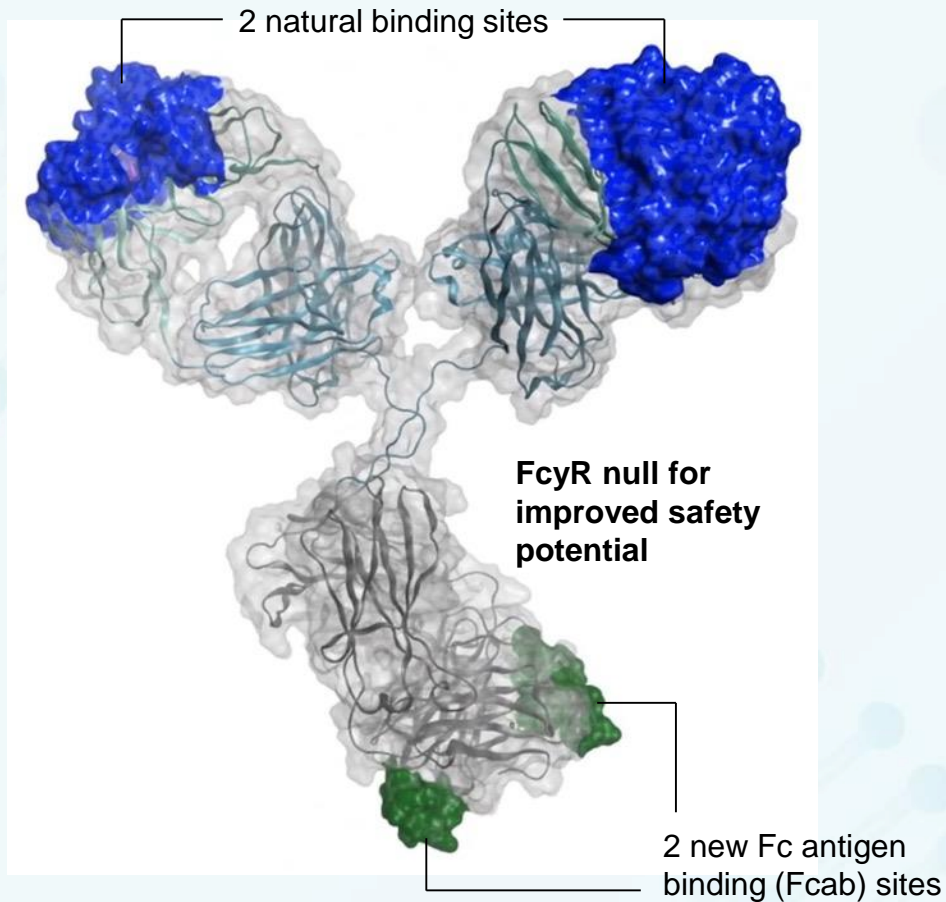
Respiratory



Infectious disease



Bispecific Antibody Platform using F-star technology



Tetravalency Drives Differentiated MoA

- **Crosslinking:** Potent tetravalent binding (avidity) bringing cells together
- **Clustering:** Fcabs drive potent immune cell activation
- **Conditionality:** Strong localized antitumor effect

Unique Bispecific Structure

- **Natural** human IgG antibody format with only 15-20 amino acid **substitutions**
- Retains **Fc functions**
- Reduced potential for **immunogenicity**
- Simplified **manufacturing**

Benefits for Patients and Healthcare Systems

- Combining two target sites in the same molecule offers **biological advantages** over combining two separate antibodies
- **Manufacturing and cost advantages** deliver value to patients and healthcare systems

Bispecific Antibody Platform using F-star technology



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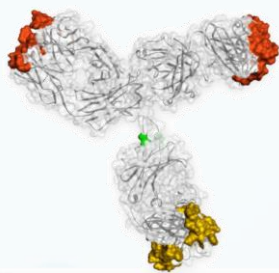
Tetravalent Bispecific mAb

FS118

Rescuing CPI-treatment failures & improving outcomes in CPI naïve

LAG-3/PD-L1 DUAL INHIBITOR

- PoC trial in head & neck PD-1 acquired resistance patients
- CPI-naïve NSCLC & DLBCL trial
- Differentiated patient selection biomarker strategy

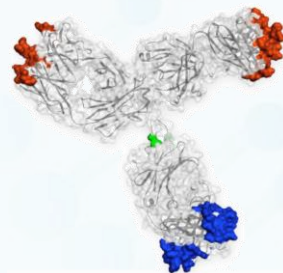


FS222

Improving outcomes in PD-L1 low tumors

CD137(4-1BB) STIMULATOR/PDL1 INHIBITOR

- Target PD-L1 low expression indications in solid tumors e.g. colorectal cancer, ovarian cancer, NSCLC, etc.
- Phase 1 trial with differentiated patient selection biomarker strategy

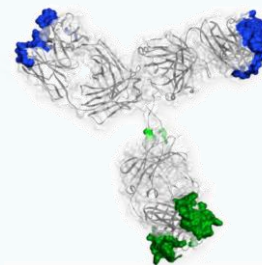


FS120

Improving CPI and chemotherapy outcomes

CONDITIONAL OX40/CD137 (4-1BB) DUAL STIMULATOR

- Phase 1 trial in solid tumors
- MSD clinical supply agreement in place for pembrolizumab



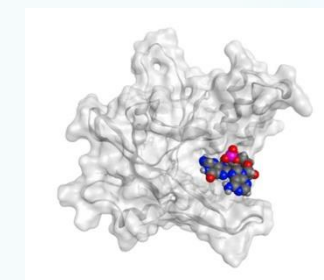
Cyclic Dinucleotide

SB 11285

Improving CPI outcomes

2ND GENERATION STING AGONIST

- Monotherapy and PD-L1 (atezo) combination trial
- Dose escalation and pursuing strategic business development opportunities



invoX's Leadership Team



CHIEF EXECUTIVE OFFICER

Ben Toogood

25+ years' experience in the industry and 16+ years leading business development roles globally

Formerly Novartis, Aspen, and Pharmathen



CHIEF MEDICAL OFFICER

Robert Ilaria Jr., MD

20 years pharmaceutical industry experience in clinical and medical affairs

35+ years as a practicing physician in oncology

Formerly at Bristol-Myers Squibb, Celgene, and Lilly



CHIEF SCIENTIST

George Orphanides, PhD

20+ years of experience in small molecule and biological drug development

12 years in senior leadership roles at AstraZeneca



CHIEF FINANCIAL OFFICER

Jo Hume, PhD

13+ years' experience in the biotech/pharmaceutical industry

Formerly at F-star Therapeutics, AstraZeneca and MedImmune



CHIEF DEVELOPMENT OFFICER

James Sandy

35+ years' experience

Formerly CDO at Ellipses Pharma, Immunocore and Creabilis

Formerly at AstraZeneca and Pfizer



BUSINESS DEVELOPMENT

Chris Price, PhD

15+ years' experience in the biopharmaceutical industry, last 10 years in BD

Formerly at BMS, BioMarin, Gruenenthal, and Novartis/Sandoz



RESPIRATORY INNOVATION CENTER

Juergen Rawert, Dr. rer. nat.

30+ years' experience in the pharmaceutical, cosmetic/F&F, consumer goods industry

Formerly at Wyeth Pharma, Asta Medica AG



PORTFOLIO MANAGEMENT

Jing Shao, PhD

9+ years' experience

Previously worked at Sandoz and IQVIA



REGULATORY & QUALITY

Patricia Hurley, PhD

20+ years' experience

Formerly at F-star Therapeutics, PPD, Epistem



LEGAL & COMPLIANCE

Tyron Hussey

13+ years' experience

Formerly at Syneos Health, National Physical Laboratory, UBC



HUMAN RESOURCES

Rebekah Fryer

20+ years' experience

Formerly at Vifor Pharma, British Gas, Sanofi

Business Development: Approach and Capabilities

BUSINESS DEVELOPMENT

Flexible approach accelerates delivery of innovative medicines to patients



M&A and Management

Create a diverse R&D pipeline through disciplined M&A

Future M&A focused on bolt-on acquisitions to complement our capabilities and therapy areas



Technology Platform Partnering

Out-licensing and partnerships to maximize the value of our assets and ensure patients have access to these medicines



Licensing Agreements

Though in-licensing we aim to gain access to innovation complimentary to our platforms

PARTNER OF CHOICE

Deep expertise and experience



Integration Experience

Successfully integrated three acquired entities into a fully integrated pharma



Regulatory Clearance










Ability to partner with key government regulators including CFIUS and NSIA



Clinical Development

Clinical development and regulatory expertise to get products approved

invoX's Technology Platforms have a Track Record of Attracting Top Tier MNCs with Substantial Upfront Payments with Material Future Milestones

Partner	Collaboration description / Date	Financial Terms	Products / Indications
 Bristol Myers Squibb F-star Alpha	<ul style="list-style-type: none"> In 2014, BMS gained an exclusive option to acquire F-star Alpha – HER2 Fcab FS102 In 2017, BMS dropped the option to acquire FS102, following a strategic reprioritization – HER2 landscape was too competitive 	<ul style="list-style-type: none"> Up to \$475mm (\$50mm upfront) total 	<ul style="list-style-type: none"> FS102 – HER2
 DENALI F-star Gamma	<ul style="list-style-type: none"> In 2016, F-star Gamma entered into a collaboration agreement with Denali to develop Fcabs designed to enhance delivery of therapeutics across the blood-brain barrier 	<ul style="list-style-type: none"> Up to \$1bn + royalties 	<ul style="list-style-type: none"> DNL301 (iduronate 2-sulfatase) Phase I Hunter syndrome 10 additional pre-clinical programs
 Merck KGaA, Darmstadt, Germany F-star Beta / Delta	<ul style="list-style-type: none"> In 2017, Merck KGaA and F-star entered into a collaboration agreement for five bispecific oncology antibodies, at the time including F-star's lead asset, FS118 	<ul style="list-style-type: none"> Up to €1bn (€115mm upfront) 	<ul style="list-style-type: none"> 4 pre-clinical immuno-oncology programs
 abbvie	<ul style="list-style-type: none"> In 2016, F-star entered into a collaboration agreement with AbbVie to develop Fcabs F-star provided AbbVie with the assets as part of the agreement, which is now complete, with future decisions on development now in the hands of AbbVie 	<ul style="list-style-type: none"> Undisclosed 	<ul style="list-style-type: none"> 2 immuno-oncology targets
 AstraZeneca	<ul style="list-style-type: none"> In 2021, AstraZeneca entered into an exclusive license agreement for F-star's novel STING inhibitor compounds AstraZeneca received global rights to research and commercialization of the compounds 	<ul style="list-style-type: none"> Up to \$300mm of development and sales milestones + single digit royalties 	<ul style="list-style-type: none"> STING antagonist
 janssen <small>PHARMACEUTICAL COMPANIES of Johnson & Johnson</small>	<ul style="list-style-type: none"> In 2021, F-star entered into a collaboration and license agreement with Janssen to research, development and commercialization for up to five novel bispecific antibodies directed to Janssen therapeutic targets 	<ul style="list-style-type: none"> Up to \$1.35bn (\$17.5mm upfront) with tiered mid-single digit royalties 	<ul style="list-style-type: none"> 5 undisclosed targets
 Takeda	<ul style="list-style-type: none"> In 2018, Denali and Takeda entered into a collaboration agreement, pursuant to which Takeda was granted an option for three programs comprising F-star's Fcab 	<ul style="list-style-type: none"> \$150mm through a combination of cash upfront + equity Additional \$90mm in pre-clinical milestones + opt-in payments 	<ul style="list-style-type: none"> 3 programs targeted for CNS
 Takeda	<ul style="list-style-type: none"> In 2022, F-star announced a license agreement with Takeda for a novel next-generation immuno-oncology bispecific antibody 	<ul style="list-style-type: none"> Up to \$40mm in development and commercialization milestones 	<ul style="list-style-type: none"> Bispecific antibody against an immuno-oncology target
 Takeda	<ul style="list-style-type: none"> In 2023, F-star announced license agreement with Takeda for second novel next-generation immuno-oncology bispecific antibody 	<ul style="list-style-type: none"> \$1bn+ in technical and sales milestones; tiered mid-single digit royalties 	<ul style="list-style-type: none"> Collaboration and license agreement to discover and develop two new Fcabs

1

About Sino Biopharm

2

Innovation - 4 key TAs

3

BD & Globalization - invoX

4

Why us

Why us: largest commercialization team in China



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Value-Based Purchasing (VBP):
Average price cut of **58%** for the 9th national-wide VBP.¹⁾



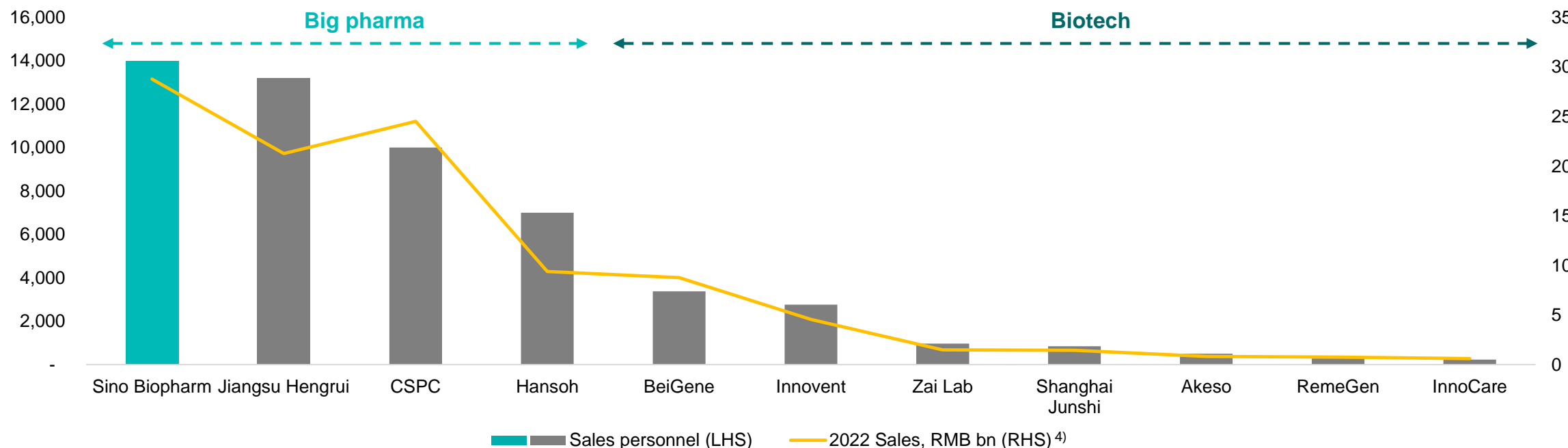
National Reimbursement Drug List (NRDL):
Average price cut of **61.7%** for 2023.²⁾



Increasing bargaining power of buyers
Shortening product life-cycle

Powerful commercialization team³⁾

*Sino Biopharm has the **largest** commercialization team (**14,000+** sales personnel) in China*



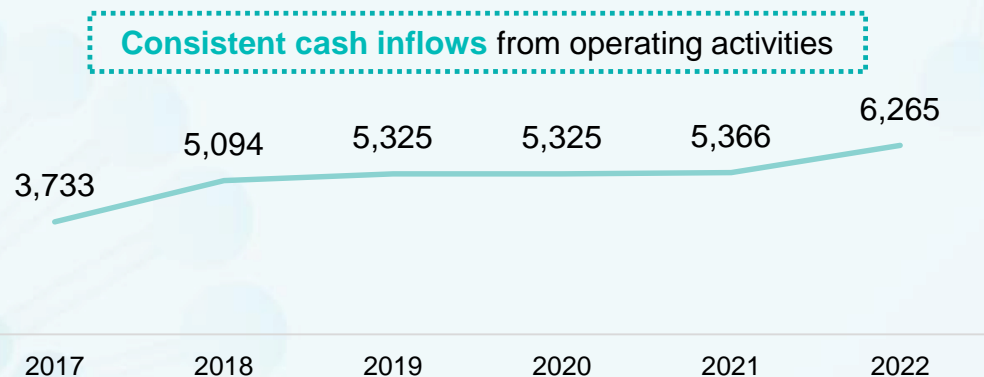
Note: 1) State Council of the People's Republic of China; 2) National Healthcare Security Administration; 3) Source: public information from companies' websites, announcements, interim/annual reports, etc. 4) Finished drugs

Why us: robust cash flow and financial position with continuous dividends

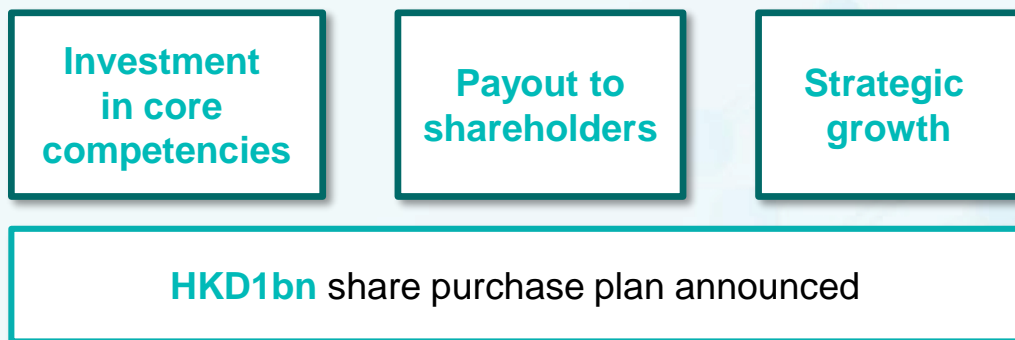


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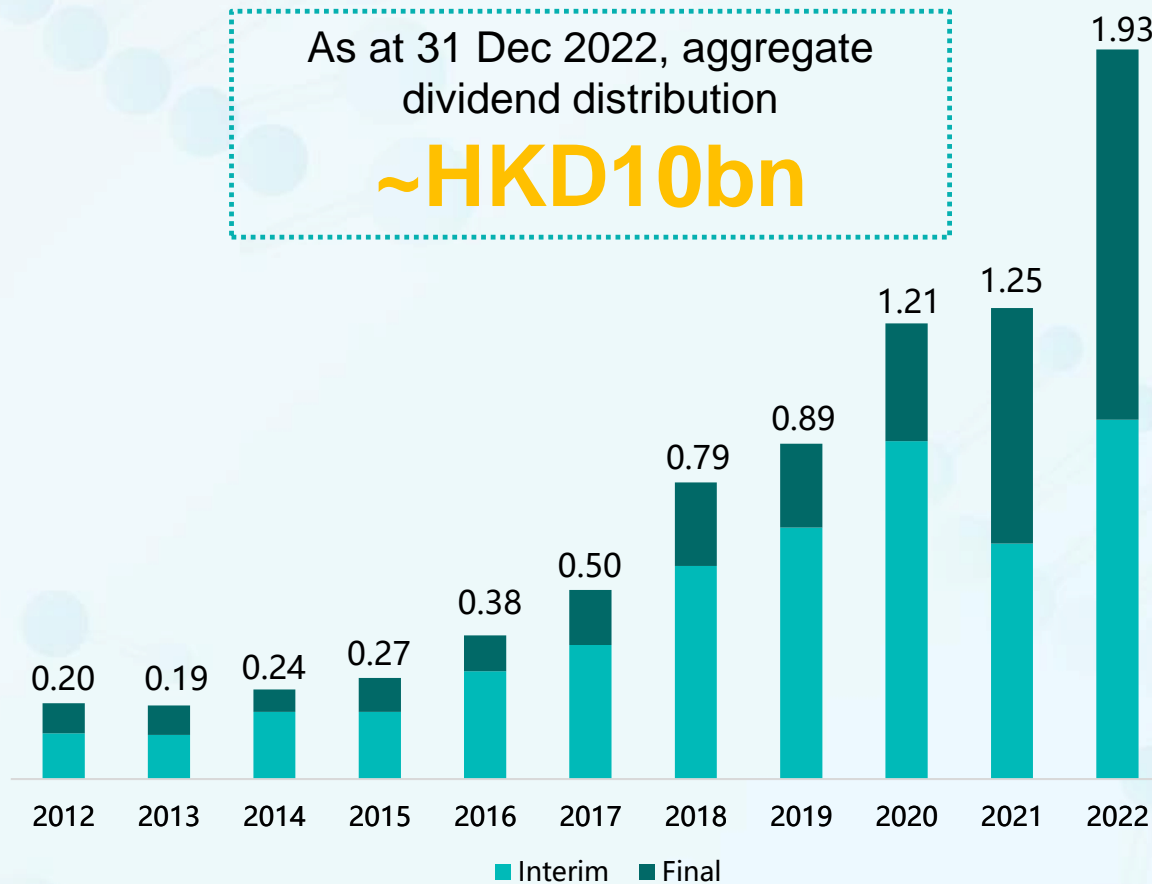
Net cash flows from operating activities (RMB mn)



Cash reserves¹⁾ RMB20bn



Dividends declared (RMB bn)



Note: 1) Cash reserves include cash and bank balances, bank deposit, and the wealth management products as at 30 June 2023.

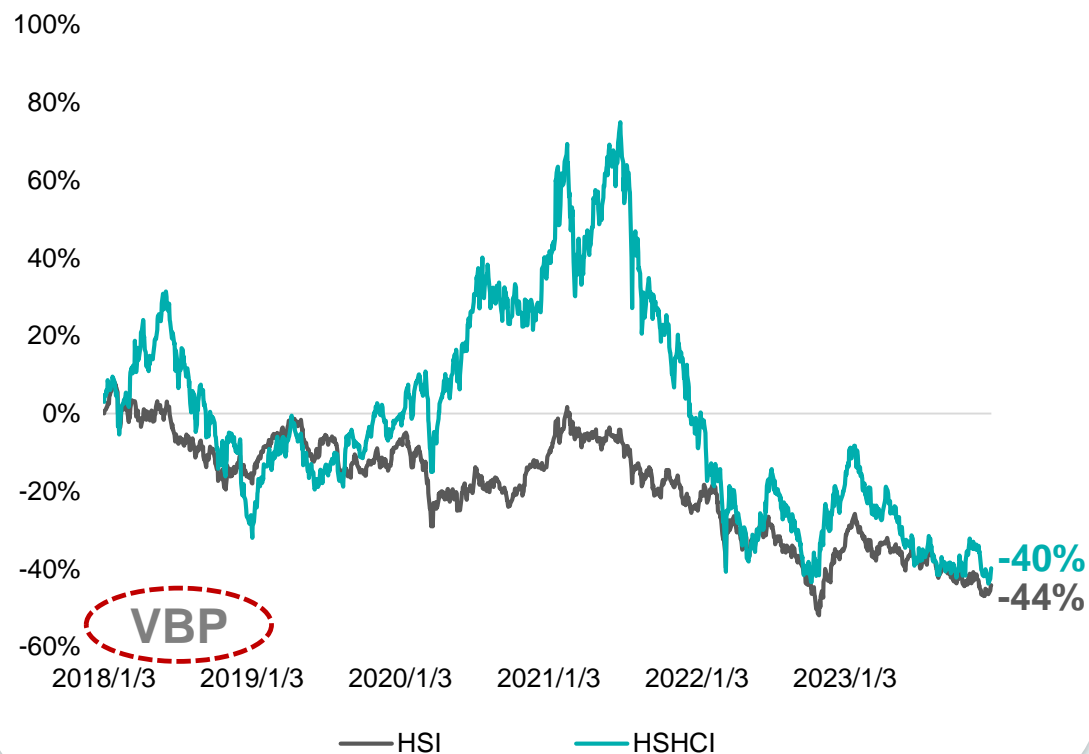
Why us: attractive valuation as compared to global peers



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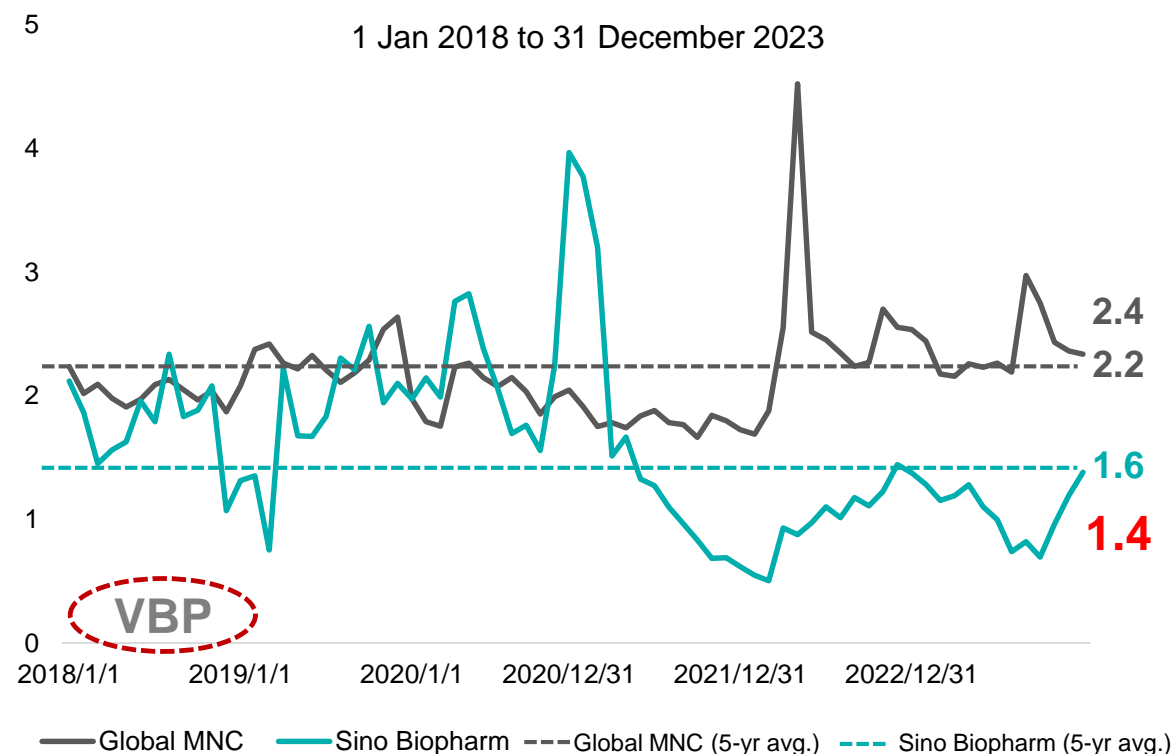
Hang Seng Healthcare Index vs. Hang Seng Index Cumulative Change

1 Jan 2018 to 31 December 2023



Sino Biopharmaceutical Limited (1177.HK) vs. MNC Big Pharma²⁾ Monthly NTM PEG Ratio¹⁾

1 Jan 2018 to 31 December 2023



Note: 1) Source: Capital IQ; 2) MNC big pharma includes AstraZeneca, Bayer, Johnson & Johnson, Merck, Novartis, Pfizer, Roche



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健康科技，溫暖更多生命

Science for a healthier world